

Hudson Library & Historical Society
Reference Department
330-653-6658 x1010
askus@hudson.lib.oh.us

- Go to www.hudsonlibrary.org
 - Select the Research tab
 - Select **ALPHABETICAL LISTING**
- **Or BUSINESS & ENTREPRENEURSHIP**



{only available in library-Burton Morgan}



{only available in library-Burton Morgan}

Or, through the
**Burton Morgan for
Entrepreneurship Center**
link from our web site

The screenshot shows the website for Hudson Library & Historical Society. The header includes the library name, the years "1910 - 2011", and a Google Custom Search box. A navigation menu lists various sections: About HLHS, Morgan Entrepreneurship Center, Events/Programs, Research, Adult, Children, Teen, Historical Society, and Volunteer Opportunities. A dropdown menu is open over the "Morgan Entrepreneurship Center" link, showing options: Classes & Events, Business Counseling, Financing Your Business, Resources (highlighted with a white arrow), Past Programs, and Contact Us. The main content area is titled "Resources" and includes a note that an asterisk denotes a premium database. It lists several resources: Barron's Online (premium), Biznar (free), and Business Leader Profiles for Students (premium). A sidebar on the left contains links for Burton D. Morgan Center, Classes & Events, Business Counseling, Financing Your Business, Resources, Past Programs, Twitter, and Contact Us. A right sidebar features a "Links" section with buttons for Search the Catalog, Check My Account, Net Notice Signup, Library Hours & Location, and Brewster Cafe Hours & Service. The background of the website features a photograph of a library interior with bookshelves and a table with chairs.

Business Plans Handbook Collection

Collection of actual business plans compiled by entrepreneurs seeking funding for small businesses

GALE CENGAGE Learning Hudson Library &

Business Plans Handbook Collection

Bookmark Dictionary Title List Help

Basic Search Subject Guide Search Advanced Search

Currently searching *Business Plan Handbook* with 458 documents.

Basic Search

Find : **Search**

Search for words in: document title Keywords Entire Document Subject

Or select a publication below

Show All | Hide All

Business

Show All | Hide All

More eBook Collections:

Results for **Basic Search KE (coffe shop)**

Books (10)

limit to: with images

Sort by: Relevance

1. **Tea Shop**
Business Plans Handbook, Ed. Lynn M. Pearce, Vol. 18, Detroit, Gale, 2010, p171-176, Word Count: 2306.

2. **Bagel Shop Business Plan**
Business Plans Handbook, Ed. William H. Harmer and Terrance W. Peck, Vol. 6, Detroit, Gale, 1998, p3-9, Word Count: 1294.

3. **Coffee Shop Business Plan**
Business Plans Handbook, Ed. William H. Harmer and Terrance W. Peck, Vol. 6, Detroit, Gale, 1998, p43-68, Word Count: 2386.

Keyword search for Coffee Shop not satisfactory.

Keyword search for Coffee Shop not satisfactory.

Results for **Basic Search KE (coffee)**

Books (10)

limit to: with images

Sort by: Relevance

1. **Coffee House: Coffee Circus**
Business Plans Handbook, Ed. Argees Shupe, Vol. 4, Detroit, Gale, 2006, p87-117, Word Count: 6772.

2. **Coffee Roaster: Venezia Coffee Roasters**
Business Plans Handbook, Ed. Argees Shupe, Vol. 4, Detroit, Gale, 2006, p118-148, Word Count: 4974.

3. **Coffee Bean Plant/Exporter**
Business Plans Handbook, Ed. Donna Craft, Vol. 7, Detroit, Gale, 2000, p61-68, Word Count: 4432.

Second try with Coffee in Keyword

Second try with Coffee in Keyword

Results for **Basic Search KE (coffee)**

Books (10)

Back to Search Results

Save this document

ReadSpeaker: Listen

Title: **Internet Café Business Plan**

Source: [Business Plans Handbook](#), Ed. William H. Harmer and Terrance W. Peck, Vol. 5, Detroit, Gale, 1998, p209-221.

Document Type: Business plan, Topic overview

Bookmark: [Bookmark this Document](#)

eBook links: [aTable of Contents](#) | [aBook Index](#)

Full Text: COPYRIGHT 1998 Gale Research. COPYRIGHT 2006 Gale.

Tools: View 13 PDF pages, Print Preview, Email, Download, Download MP3, Citation Tools, Arabic, Translate

May now open one of the documents, view, save or print

- Only accessible at the Library
- HL&HS is the only public library in OH with this database.
- It is made possible with funds from the Burton Morgan Foundation

What is First Research?

- Industry Intelligence sales/marketing/consulting tool with access to a library of hundreds of Industry Profiles
- Empower your client and prospect interactions with industry intelligence to be a **Trusted Advisor**
- Quickly get up to speed, and maintain your edge easily

The screenshot shows the top navigation bar with tabs for 'Industries', 'Industry Prospector', 'States & Provinces', and 'Email Alerts'. Below this is a search box titled 'Search for Industry Profiles' with fields for 'KEYWORD', 'SIC CODE', and 'NAICS CODE'. The 'KEYWORD' field contains 'potato chips' and a 'SEARCH' button is next to it. Below the search box, there is a 'Browse Industry Profiles' link. To the left, there is a 'First Research Inside News' section with articles like 'New Industries in May' and 'What do Industry Specialists say?'. To the right, there is a 'From the Training Center' section with links for 'Self Paced Training Videos', 'Recorded Demos', 'Signup for a Live Training Session', 'Tips and Best Practices', and 'Welcome Toolkit'. A 'Need Help?' button is also present.

This screenshot shows the search results for 'potato chips'. The search box at the top contains 'potato chips' and a 'SEARCH' button. Below the search box, it says 'Your search for 'potato chips' returned 7 documents'. The results are listed as follows:

- Snack Foods Manufacturing**
... PRODUCTS, OPERATIONS & TECHNOLOGY. Major products are **potato chips** (30 percent of industry revenue); tortilla **chips** (20 percent); and bulk nuts (10 percent). ...
NAICS: 31191
- Fruit and Vegetable Processing**
... The major processed crops in the US are tomatoes (solid tomato and tomato paste products); potatoes (French fries, **potato chips**); and oranges (orange juice). ...
NAICS: 3114
- Vegetable and Melon Farming**
... **potato** farmer selects tuber sets specifically engineered to be sold and consumed fresh or as a processed product (French fries, **potato chips**, dehydrated **potato** ...
NAICS: 1112
- Cookie and Cracker Manufacturing**
... Industry - The cookie and cracker industry competes with a number of other impulse purchases and snacking options, including **potato chips**, nuts, energy bars, in

On the right side of the page, there is a 'Tools & Resources' section with links for 'Industry Audio Podcasts' and 'Quarterly Newsletter'. Below that is a 'Newest Profiles' section with a list of profiles including 'Surveillance, Investigation & Security Consulting', 'Optometrists', and 'Opticians', each with an 'Added' date of 5/16/2011, 5/8/2011, and 5/8/2011 respectively.

1

First Research®

Industries | Industry Prospector | States & Provinces | Email Alerts

Search for Industry Profiles

KEYWORD SIC CODE NAICS CODE

potato chips [SEARCH]

Your search for 'potato chips' returned 7 documents

- Snack Foods Manufacturing
... PRODUCTS, OPERATIONS & TECHNOLOGY. Major products are **potato chips** (30 percent of industry revenue); tortilla **chips** (20 percent); and bulk nuts (10 percent). ...
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NAICS: 1112
- Cookie & Cracker Manufacturing
... Industry - The cookie and cracker industry competes with a number of other impulse purchases and snacking options, including **potato chips**, nuts, energy bars, in ...
NAICS: 311821

View all Chapters 16 pgs

The Industry Overview, 4 pgs

Tools & R

- Industry Au
- Quarterly N

Newest P

We're consta coverage.

Surveillance, Security Con
Added 5/16/12

Industries | Industry Prospector | States & Provinces | Email Alerts

Industry Profile Chapters

- View All Chapters
- Industry Overview
- Recent Developments
- Business Challenges
- Trends & Opportunities
- Executive Insight
- Call Prep Questions
- Financial Information
- Industry Forecast & Rating
- Web Links & Acronyms

Tools

- View Call Prep Sheet
- Listen to Podcasts

RELATED PROFILES

- Breakfast Cereal Manufacturing
- Candy Manufacturing
- Convenience Stores & Truck Stops
- Cookie & Cracker Manufacturing
- Edible Oils Manufacturing
- Food Wholesalers
- Fruit & Tree Nut Farming
- Grain Farming

INDUSTRY PROFILE

Snack Foods Manufacturing

3/7/2011

SIC CODES: 2088, 2096
NAICS CODES: 31191

2

Industry Overview

The US snack foods manufacturing industry includes about 500 companies with combined annual revenue of \$24 billion. Major companies include PepsiCo's Frito-Lay, Kraft's Nabisco subsidiary, and ConAgra Foods. The industry is **highly concentrated**: the top 50 companies account for 90 percent of industry revenue.

The snack food manufacturing industry includes companies that make roasted nuts and nut mixes; potato, tortilla, and corn chips; popped popcorn; hard pretzels; and peanut butter. This industry doesn't include companies that make cookies, candy, saltines, pies, or chocolate-covered snacks.

COMPETITIVE LANDSCAPE

Demand is driven by **consumer tastes** and **health considerations**. The profitability of individual companies depends on efficient operations, effective marketing, and a strong sales force. Large companies have advantages in raw material purchasing, manufacturing efficiencies, distribution, and marketing budgets. Small operations can compete effectively by self-distributing products, selling online, or marketing snacks as gift items. The industry is capital-intensive: average annual revenue per employee is \$500,000.

Snack food manufacturing competes against other "impulse" food items, including cookies and crackers, baked goods, fruits and vegetables, and fast food items.

PRODUCTS, OPERATIONS & TECHNOLOGY

Major products are potato chips (30 percent of industry revenue); tortilla chips (20 percent); and bulk nuts (10 percent). Other products include canned nuts, corn chips, peanut butter, popcorn, and hard pretzels.

Salty snack foods are found in most American households. The average household spends around \$80 on salty snacks each year. Americans eat salty snacks on average about five times per week, according to Mintel Consumer Intelligence. **Potato chips** are the most popular US snack, followed by tortilla chips, popcorn, and pretzels, according to Progressive Grocer.

Executive Insight

Executive Insight targets "top-of-mind" issues for key decision makers, uncovering topics that matter to job titles like CEO, CFO, CIO, HR, and VP of Marketing/Sales. Leveraging your knowledge of top executive concerns regarding industry challenges, trends and opportunities empowers you to create targeted presentations, emails, and meetings to better meet your client's needs.

Executive Insight Call Prep Questions

Executive Insight call preparation questions target "top-of-mind" industry issues for key decision makers, uncovering topics that matter to job titles such as Chief Executive Officer, Chief Financial Officer, Chief Information Officer, Human Resources, and Vice President of Marketing/Sales. Leveraging your knowledge of top executive concerns empowers you to focus your phone calls and meetings to better meet your client's needs.

3

CALL PREP SHEET

Snack Foods Manufacturing

QUARTERLY UPDATE 3/7/2011

Key Business Challenges

Volatile Ingredient Prices
The price of critical commodity inputs such as corn, tree nuts, soybean and cottonseed oil, and potatoes can increase significantly due to poor farm yields, unpredictable weather patterns, and market reactions to government farm subsidies.
How does the company limit the risk of volatile commodity prices?

Highly Competitive Industry
The snack food industry competes with a number of other impulse purchases and snacking options, including cookies, crackers, candy, energy bars, in-store bakery items, fast food, and baking at home.
How difficult is raising prices to consumers?

Vulnerability to Litigation, Regulation
Increased awareness of obesity has made snack food manufacturers much more vulnerable to litigation and federal regulation.
How challenging are the risks of increased litigation and regulation?
More Business Challenges >>

Key Business Opportunities

Boosting Convenience Store Sales
Manufacturers have paid too little attention to maximizing the sales potential of snack foods at convenience stores (c-stores) and drugstores.
What is the company's convenience store sales strategy?

Reinventing Nuts
High in Omega-3s, tree nuts are one of the few truly healthy snacks; however, the product category has lacked innovation for many years.
How can the company capitalize on the health benefits of tree nuts?

Promoting Sustainability
Even though snacks are an indulgence, companies can capitalize on the growing interest in sustainability and reduced carbon footprints.
What opportunities does the company see in "green" marketing?
More Business Opportunities >>

View Full Industry Profile

Fast Facts

The US snack foods manufacturing industry includes about 500 companies with combined annual revenue of \$24 billion.

Major companies include PepsiCo's Frito-Lay, Kraft's Nabisco subsidiary, and ConAgra Foods.

Major products are potato chips (30 percent of industry revenue); tortilla chips (20 percent); and bulk nuts (10 percent).

Typical customers are grocery wholesalers, warehouse clubs, food service distributors, vending machine distributors, and convenience stores ("c-stores").

Cash flow is generally steady throughout the year.

Recent Developments

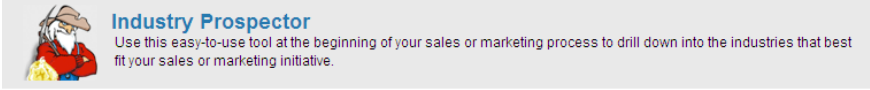
Click to learn the latest industry news

4

Industry Prospector



Metric-a financial measurement



Start prospecting below:

Financial Metrics
Choose Metric

Human Resource Metrics
Choose Metric

Industry Drivers
Choose Metric

Other Metrics
Choose Metric

Welcome to the First Research Industry Prospector

Industry Prospector, the newest enhancement to First Research, gives you the power to select and rank industries based on industry drivers and key economic metrics. Use the following search metrics to identify business opportunities and risks:

- * **Financial Metrics** – Determined by income statements and balance sheets.
- * **HR Metrics** – Based on employment growth and wages.
- * **Industry Drivers** – Based on 7 industry drivers that have a positive or negative economic impact on an industry.
- * **Other Metrics** – Industry growth forecast.

Start prospecting below:

Financial Metrics
Return on Assets
Gross Profit
Operating Income
Net Profit After Tax
[BALANCE SHEET]
Cash on Balance Sheet
Accounts Receivable
Inventory
Total Current Assets
Total Fixed Assets
Other Non-Current Assets
Accounts Payable
Total Current Liabilities
Total Long-Term Liabilities
Net Worth
[FINANCIAL RATIOS]
Quick Ratio
Current Ratio
Current Liabilities to Net Worth
Current Liabilities to Inventory
Total Liabilities to Net Worth
Fixed Assets to Net Worth
Collection Period
Inventory Turnover
Assets to Sales
Sales to Working Capital
Accounts Payable to Sales
Return on Sales
Return on Assets
Return on Investment
Interest Coverage

Return on Assets what is this? [Download list](#)

This ratio measures the return on the total investment in assets including those financed with debt as well as equity. This is an important measure that should be compared with similar size firms in the industry.
Calculation: Net Profit divided by Total Assets

Biofuel Manufacturing	4%
Accounting Services	3%
Financial Transaction Process	0%
Mental Health Professionals	1%
Surveillance, Investigation & Se	0%
Framing Contractors	9%
Exterminating & Pest Control Services	10.89%
Interior Design Services	10.52%
Optometrists	10.41%
Executive Search Services	9.78%
Edible Oils Manufacturing	9.78%
Seasoning & Dressing Manufacturing	9.63%
Chiropractors	9.62%
Veterinary Services	9.54%
Credit Reporting & Collections Services	9.15%
Drug Stores	9.00%
Mortgage Banking	9.00%
Janitorial & Carpet Cleaning Services	8.89%
Gambling	8.52%
Security System Services	8.15%

FINANCIAL METRICS
Choose a financial Metric to see where industries are ranked according to that measure and then link to that industry.

Start prospecting below:

Financial Metrics
Choose Metric

Human Resource Metrics
Choose Metric

Industry Drivers
Energy Prices
Choose Metric
Consumer Spending
Technical Innovation
Government Regulation
Commodity Prices
Energy Prices
Interest Rates
Construction Spending

Energy Prices what is this? [Download list](#)

Industries that are sensitive to change in crude oil and related energy prices

Aerospace Products & Pa	
Agricultural Chemical Ma	
Aircraft Engine & Parts M	
Airlines	
Airport Operations	
Amusement Parks & Arcades	
Architectural & Structural Metals Manufacturing	
Automobile Dealers	
Automobile Manufacturing	
Automobile Parts Manufacturing	
Automobile Rental & Leasing	
Bakery Product Manufacturing	
Bed & Breakfast Inns	
Biofuel Manufacturing	
Boat Building	
Bus Transportation Services	
Cement & Concrete Product Manufacturing	
Charter & Other Nonscheduled Air Transportation Services	
Chemical Manufacturing	
Chemical Wholesalers	
Coal Mining	

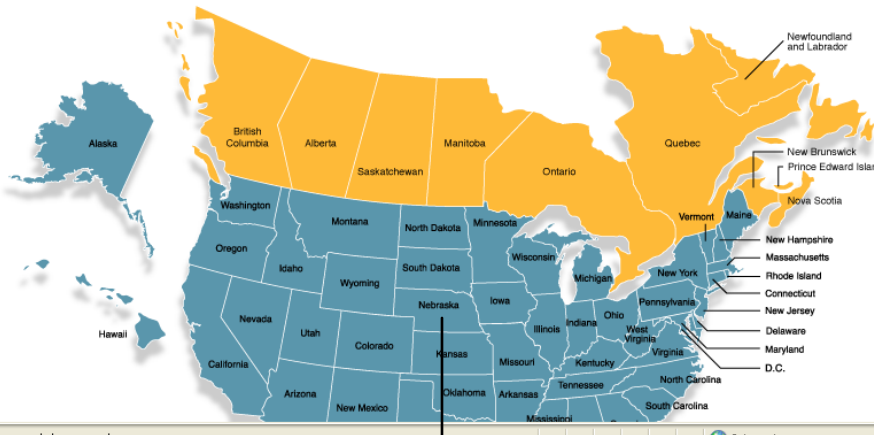
INDUSTRY DRIVERS
See a ranking of which industries are most effected by certain 'industry drivers'

Industries | Industry Prospector | **States & Provinces** | Email Alerts | Research - Network Affiliates

State & Province Profiles

First Research State & Province Profiles deliver industry and economic insight, employment and real estate trends, and valuable resource links for each of the 50 US States, Washington, DC and 10 Canadian Provinces.

Click on a State or Province to View Profile



Industries | Industry Prospector | **States & Provinces** | Email Alerts | Research - Network Affiliates

State Profile Chapters
[View All Chapters](#)
[The Big Picture](#)
[Employment Data](#)
[Major Industry Update](#)
[Local Real Estate Summary](#)
[Website Resources](#)

Related Profiles
 Animal Production
 Food Wholesalers
 Meat Product
 Manufacturing
 Trucking

GOT FEEDBACK?
 Tell us what you think about our coverage of this State!

State Profile
Nebraska
 PUBLISHED May 2011

The Big Picture

- State job growth rose 1.4% in March 2011 from a year ago; national job growth rose 1.0%.
- State unemployment averaged 4.5% in March 2011; the national average was 8.8%.
- Personal income rose 4.0% to \$73.9 billion in Q4 2010 from a year ago.
- State revenue shortfall of \$329 million to be cut by FY 2011 end; representing 9.7% of the state's budget.
- Tax revenue rose 1.1% in Q4 2010 from a year ago.
- Exports rose 13.1% to \$4.9 billion in 2010 from a year ago.
- Venture capital investment in NE was \$2.5 million in Q4 2010.

Employment Data

Minimum wage of \$7.25 mirrors the national rate.

	Unemployment Rate	Job Growth Rate
US	8.8%	1.0%
Fremont	4.7%	0.4%
Grand Island	4.4%	3.7%
Hastings	4.6%	2.0%

	Job Growth Mar 10 to Mar 11
All Employment	1.4%
Manufacturing	1.7%
Mineral Products	4.3%

Industries | Industry Prospector | **States & Provinces** | Email Alerts | Research - Network Affiliates

State Profile Chapters
[View All Chapters](#)
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GOT FEEDBACK?
 Tell us what you think about our coverage of this State!

State Profile
Nebraska
 PUBLISHED May 2011

Major Industry Update

Mining
 The NE mining industry includes about 106 companies with combined annual revenue of \$407 million. The mining industry employs approximately 900 with an annual payroll of \$41 million. Large mining sub-sectors include nonmetallic minerals (valued at \$188 million); oil and gas extraction (\$188 million); and support activities for industry (\$10 million). The industry contributes \$79 million to Nebraska's gross state product, representing 0.1% of the state's total gross state product. Annual capital expenditures total \$67 million. Issues impacting the mining industry include obtaining permits; safety, land, and pollution regulations; environmental lawsuits; fluctuations in commodity prices; and taxes on mined products. NE mining industry annual exports total about \$285 million. Annual labor turnover is 7.3%.

Oil Production Rises – Crude oil production in Nebraska rose 7.8% to 193,000 barrels in November 2010 from a year earlier. The total US production rose 3.1%.

Construction & Real Estate
 NE construction and real estate industries include about 7,500 companies with combined annual revenue of \$10 billion. Construction and real estate employ about 54,300 with an annual payroll of \$2 billion. Large sub-sectors include commercial and institutional (valued at \$1.6 billion); heavy and civil (\$1.5 billion); specialty trades (\$4.1 billion); and real estate services (\$1.6 billion). These industries contribute \$11.8 billion to Nebraska's gross state product, representing 14% of the state's total gross state product. Annual capital expenditures total \$153 million. Issues impacting the construction and real estate industries include material, equipment, insurance, and labor costs; land planning and acquisition; environmental regulations and building codes; worker safety; cash flow and liquidity; management, property obsolescence, and interest rate changes. Annual labor turnover is 11.1% in construction and 8.4% in real estate services.

Fewer Residential Properties Sold – The number of single family houses, condos, and co-ops sold in Nebraska in Q4 2010 fell 30.8% from a year earlier. The US average fell 19.5%.

Manufacturing

Industries | Industry Prospector | **States & Provinces** | Email Alerts | Research - Network Affiliates

State Profile Chapters
[View All Chapters](#)
[The Big Picture](#)
[Employment Data](#)
[Major Industry Update](#)
[Local Real Estate Summary](#)
[Website Resources](#)

Related Profiles
 Animal Production
 Food Wholesalers
 Meat Product
 Manufacturing
 Trucking

GOT FEEDBACK?
 Tell us what you think about our coverage of this State!

State Profile
Nebraska
 PUBLISHED May 2011

Local Real Estate Summary

New housing permits rose 28% in NE in Q4 2010 from a year ago. The national average fell 3%.

Home prices rose 1% in Lincoln and fell 1% in Omaha metro areas in Q4 2010 from a year ago. The national average fell 1%.

Nebraska New Housing Permits

Source: US Bureau of Census

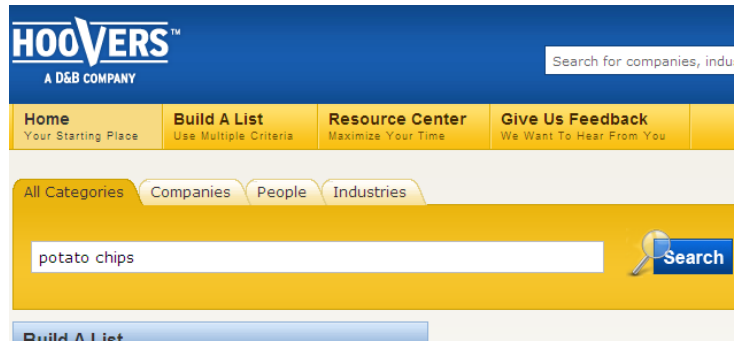
Nebraska Annual Home Price Changes

	2010	Q3 10	Q4 10
US Average	-3%	-2%	-1%
Lincoln	-2%	0%	1%
Omaha-Council Bluffs, NE-IA	-2%	0%	-1%

Source: FHFA

Commercial vacancy rate in Omaha was 14.8% in Q4 2010.

Nebraska Commercial Real Estate Vacancy Data



Hoover's > Search Results

Refine Results

- Companies (99)
- People (137)
- Industries (7)

Search Results

You searched for "potato chips"

Companies

Company Headquarters Name	Location	Location Type	Sales
Maui Potato Chips	Kahului HI United States	Single Location	0.22M
Mumford's Potato Chips & Deli	Urbana OH United States	Single Location	0.65M
Martin's Potato Chips, Inc.	Thomasville PA United States	Headquarters	34.00M
Potato Chips	Los Angeles CA United States	Single Location	0.14M

[» View all 99 Company Results For potato chips](#)

People

Name	Company	Location
Peter Margie	President & Board Member	Saratoga Potato Chip Company Inc
Mark Winkleman		

[» View all 137 People Results For potato chips](#)

Industries

Industry Name
<p>Snack Foods</p> <p>The US snack foods manufacturing industry includes about 500 companies with combined annual revenue of \$24 billion. Major companies include PepsiCo's Frito-Lay, Kraft's Nabisco subsidiary, and ConAgra Foods. The industry is highly concentrated: the top 50 companies account for 90 percent of industry revenue.</p>
<p>Food</p> <p>foodstuffs for human consumption.</p>
<p>Canned & Frozen Fruits & Vegetables</p> <p>The US fruit and vegetable processing industry includes about 1,300 companies with combined annual revenue of about \$64 billion. Major companies include Del Monte, Heinz, and JR Simplot; grower cooperatives such as Diamond Foods and Ocean Spray; and divisions of large food companies such as ConAgra and General Mills. The industry is concentrated: the 50 largest companies generate about 70 percent of revenue.</p>
<p>Packaged Cookies & Crackers</p> <p>The US cookie and cracker manufacturing industry includes about 300 companies with combined annual revenue of about \$11 billion. Major companies include Kraft's Nabisco subsidiary, Kellogg's US Snacks Division, Campbell Soup's Pepperidge Farms unit, Snyder's-Lance, and Interbake Foods. The industry is highly concentrated: the top 50 companies account for over 90 percent of industry revenue.</p>

[» View all 7 Industry Results For potato chips](#)



Difference between Hoovers and RefUSA is about 75 million companies {85+ million to 13 + million companies, respectively}

Either way for a company search

Search results for "jo ann stores" showing a list of companies with sales figures. A dropdown menu is open, showing results for Hudson, OH (\$2B), Grand Rapids, MI (\$32K), Ann Arbor, MI, Fairview Heights, IL, and Oklahoma City. Filters for Annual Sales and Number of Employees are visible below the list.

Company Results for "jo ann stores". The page shows a table of results with columns for Company Name, Location, Location Type, and Sales. The first result is Jo-Ann Stores, Inc. in Hudson, OH, with sales of 2,079.00M.

Company Name	Location	Location Type	Sales
Jo-Ann Stores, Inc. D-U-N-S# 002944684	Hudson OH United States	Headquarters	2,079.00M
Jo-Ann Stores D-U-N-S# 005463692	Grand Rapids MI United States	Single Location	0.03M
Jo-Ann Stores, Inc. D-U-N-S# 129457938	Ann Arbor MI United States	Branch	
Jo-Ann Stores, Inc. D-U-N-S# 134114896	Fairview Heights IL United States	Branch	
Jo-Ann Stores, Inc. D-U-N-S# 129455502	Oklahoma City		

This is the same report you will receive from ProQuest Entrepreneurship doing the same **Jo ann stores** search

Detailed company report for Jo-Ann Stores, Inc. The report includes a company index, company description, key information, and job listings. The key information section provides details on the company's D-U-N-S number, location, type, and employee count.

Company Index	My Tools
About This Company	Print Quick Report
Industry Information	Download Data
News & Press	Receive Alerts
Products & Operations	More Tools

Company Description	Key Information
5555 Darrow Rd. Hudson, OH 44236, United States Phone: 330-656-2600 Toll Free: 888-739-4120 Fax: 330-463-6675 http://www.joann.com	D-U-N-S Number: 002944684 Location Type: Headquarters Subsidiary Status: No Company Type: Private Plant/Facility Size (sq. ft.) (actual): 1,400,000 Owns/Rents: Owns Foreign Trade: Imports Accountant: Ernst & Young LLP 2011 Employees (All Sites): 21,453 Employees (This Site): 1,166 1-Year Employee: 1.5046%

HOOVERS™
A D&B COMPANY

Home | Build A List | Resource Center

Hoover's > Build A List

Build A List

Company Location
Filter for Companies by Geography, Area Code, and ZIP/Postal Code

Find records matching EVERY location criteria entered?

 Find records matching ANY location criteria entered

Add Locations

Add locations by metro area, state, country, and more.

Include Location

 Exclude Location

State (US & Canada) | Ohio

Browse and Add Locations by:

Metro Area (US) | State (US & Canada) | Country | World Region

Locations Added

Ohio - OH	Include Criteria
-----------	------------------

US & CAN Area Codes

US and Canadian phone area codes.
Examples: 512 or "210, 512, 212"

Include Area Code

 Exclude Area Code

44303

ZIP/Postal Codes

US ZIP code ranges are supported.
Examples: 78701 or "SW1P 1JA" or "SW1" or 78701-78752

Include ZIP/Postal Code

 Exclude ZIP/Postal Code

44303

ZIP/Postal Codes Added

44303	Include Criteria
-------	------------------

Search for Companies by ZIP code Radius

Results: 520 Companies

Clear Search | View Results

Make sure correct radio button is selected

Two-step process: Select from the drop down box

Type in location

Company Location
Filter for Companies by Geography, Area Code, and ZIP/Postal Code

Company Information
Filter for Companies by Location Type, D&B Prescreen Score, Ownership Type, Exchange, D-U-N-S Number and more

Industry
Filter for Companies by Hoover's Industries, SIC Codes, and NAICS Codes

Company Size
Filter for Companies by Sales, Market Cap, Employees, and Facility Size

Financial Information
Filter for Companies by Net Income, Fiscal Year End and more

IPO Data
Filter for Companies by IPO Date, Offer Amount, Price Range and Underwriters

People
Filter for People by Job Function, Salary, Bonus, Total Compensation, and Age

Keywords

Results: 78,782,457 Companies

Clear Search

All these Headings expand for you to do an **ADVANCED SEARCH**

Financials Update Schedule

Hoover's updates financial information whenever new information is available. Here are some general guidelines:

- US Public companies are updated when financial information is released
- Non-US Public companies are generally updated after their fiscal year end
- Non-public companies are updated whenever the information is available

Most financial information for companies that trade on a major US exchange is provided to us by Morningstar. In addition, financial data for many private companies comes from D&B and Hoover's in-house experts cover the remaining companies.

Data sources for private company financials

Hoover's updates financial information whenever new information is available. Here are some general guidelines:

- US Public companies are updated when financial information is released
- Non-US Public companies are generally updated after their fiscal year end
- Non-public companies are updated whenever the information is available

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